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POTASH & PHOSPHATE INSTITUTE

TOTAL POTASH SALES (Short Tons K_2O)

AGRICULTURAL STATE	JANUARY 1985	JANUARY 1984	JULY 1984-JAN 1985	JULY 1983-JAN 1984
Alabama	4,568	8,123	50,113	49,046
Alaska	239	-	289	-
Arizona	47	106	188	334
Arkansas	3,175	4,989	17,535	20,571
California	4,215	4,193	33,593	35,302
Colorado	1,433	1,001	4,254	8,279
Connecticut	685	28	2,317	1,754
Delaware	2,292	5,078	20,712	19,539
Florida	8,624	11,928	89,932	63,106
Georgia	26,411	18,256	92,242	85,246
Hawaii	259	6,786	5,803	13,748
Idaho	1,928	684	10,278	8,613
Illinois	76,934	89,647	525,474	648,621
Indiana	42,894	38,212	282,090	309,294
Iowa	60,898	50,513	408,232	458,439
Kansas	1,660	1,987	18,513	21,090
Kentucky	13,416	9,696	81,456	74,432
Louisiana	5,571	3,481	19,454	16,890
Maine	1,156	189	5,174	2,497
Maryland	6,602	2,597	18,884	14,684
Massachusetts	191	187	3,185	1,853
Michigan	18,390	5,695	133,003	142,758
Minnesota	42,283	37,994	255,513	293,404
Mississippi	7,921	6,798	32,320	34,282
Missouri	28,966	28,393	128,596	173,051
Montana	1,217	364	6,456	6,119
Nebraska	5,444	4,534	20,743	26,473
New Hampshire	20	27	350	208
New Jersey	906	328	4,348	2,755
New Mexico	393	(2,172)	3,246	2,653
New York	6,531	5,217	39,364	30,516
North Carolina	11,633	4,903	59,874	39,128
North Dakota	1,665	1,662	12,416	15,456
Ohio	35,016	65,077	282,139	361,072
Oklahoma	6,176	1,242	37,581	14,221
Oregon	4,191	1,772	16,344	9,824
Pennsylvania	15,262	3,606	37,425	25,825
Rhode Island	503	299	1,426	876
South Carolina	10,433	3,503	44,228	29,765
South Dakota	1,764	1,041	6,924	7,178
Tennessee	20,514	30,137	65,585	61,858
Texas	9,791	2,365	77,028	74,346
Utah	1,884	158	5,537	1,075
Vermont	460	-	2,199	797
Virginia	7,263	5,853	47,975	26,276
Washington	3,315	2,888	20,897	17,109
West Virginia	1,024	279	2,660	2,489
Wisconsin	39,218	29,714	200,647	204,105
Wyoming	388	219	1,079	758
TOTAL U.S.	545,769	499,577	3,235,621	3,457,715
CANADA				
Alberta	1,840	1,533	8,299	10,414
Br. Columbia	696	436	1,347	1,607
Manitoba	2,367	527	8,763	6,249
New Brunswick	1,510	44	7,841	4,334
Newfoundland	-	-	702	451
Nova Scotia	166	52	4,093	3,526
Ontario	40,430	23,172	193,533	147,760
Pr. Edw. Isle	2,133	-	9,470	7,211
Quebec	(1,814)	9,360	65,944	59,557
Saskatchewan	799	291	4,864	3,095
TOTAL CANADA	48,127	35,415	304,856	244,204
EXPORTS	226,083	279,179	1,829,512	1,710,029
TOTAL AGRIC.	819,979	814,171	5,369,989	5,411,948
Non-Ag U.S.	33,838	28,604	229,491	205,514
" " Canada	2,622	2,302	15,096	13,832
" " Exports	8,677	3,892	44,103	2,2851
TOTAL NON-AGRIC.	45,137	34,798	288,690	247,597
GRAND TOTAL	865,116	848,969	5,658,679	5,659,545
Agr. Std. Mur.	208,255	249,203	1,584,723	1,382,079
Agr. Coarse Mur.	292,755	304,529	1,918,502	2,166,957
Agr. Gran. Mur.	224,228	173,242	1,386,314	1,321,073
Agr. Sol. Mur.	63,368	67,099	321,663	377,954
Agr. Sulphates	31,373	20,098	158,787	163,885

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

JANUARY 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	5,169	6,758	-	-	11,927
Brazil	673	2,713	-	-	-	3,386
China	14,052	-	-	-	-	14,052
Columbia	4,307	-	-	-	-	4,307
Dom.Republic	-	-	1,851	-	-	1,851
Ecuador	2,182	-	2,182	-	-	4,364
*France	51,677	-	-	-	-	51,677
*Honduras	(38,286)	-	-	-	-	(38,286)
*India	38,286	-	-	-	-	38,286
Indonesia	25,232	-	-	-	-	25,232
Japan	21,390	-	7,187	4,497	6,803	39,877
Korea	8,780	-	-	-	-	8,780
Malaysia	18,159	-	-	-	-	15,159
Mexico	14,649	-	14,011	-	7,558	36,218
New Zealand	17,271	-	731	-	-	18,002
Peru	2,936	-	-	-	-	2,936
Philippines	10,160	-	-	-	-	10,160
Sri Lanka	10,301	-	-	-	-	10,301
*Switzerland	(35,146)	-	-	-	-	(35,146)
TOTAL AGRIC.	166,623	7,882	32,720	4,497	14,361	226,083
		NON-AGRICULTURAL				
Japan	51	-	-	7,386	-	7,437
Mexico	843	-	-	-	-	843
Sweden	347	-	-	-	-	347
Un.Kingdom	50	-	-	-	-	50
TOT.NON-AG.	1,291	-	-	7,386	-	8,677
TOTAL EXPORTS	167,914	7,882	32,720	11,883	14,361	234,760

* Includes corrections from reporting company.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K_2O)

JANUARY 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	1,234	278	1,080	1,783	193	4,568
Alaska	-	-	239	-	-	239
Arizona	16	-	31	-	-	47
Arkansas	-	855	1,377	877	66	3,175
California	1,463	650	490	-	1,612	4,215
Colorado	404	-	572	308	149	1,433
Connecticut	-	603	-	-	82	685
Delaware	-	183	1,932	74	103	2,292
Florida	2,674	1,840	461	603	3,046	8,624
Georgia	2,376	4,852	10,494	7,023	1,666	26,411
Hawaii	-	-	246	-	13	259
Idaho	45	246	1,465	78	94	1,928
Illinois	4,123	59,007	5,149	8,468	187	76,934
Indiana	156	29,877	3,983	8,700	178	42,894
Iowa	5,390	28,397	14,270	12,801	40	60,898
Kansas	59	48	935	452	166	1,660
Kentucky	376	8,060	2,069	-	2,911	13,416
Louisiana	248	1,232	2,977	1,100	14	5,571
Maine	121	123	481	75	356	1,156
Maryland	772	868	3,874	1,022	66	6,602
Massachusetts	-	-	182	-	9	191
Michigan	-	16,711	1,546	73	60	18,390
Minnesota	47	10,028	30,694	1,368	146	42,283
Mississippi	4,648	918	450	1,872	33	7,921
Missouri	1,955	3,180	23,074	677	80	28,966
Montana	-	138	939	134	6	1,217
Nebraska	267	293	2,372	1,312	1,200	5,444
New Hampshire	-	-	-	-	20	20
New Jersey	-	171	238	414	83	906
New Mexico	74	-	171	-	148	393
New York	774	1,462	3,981	86	228	6,531
North Carolina	1,078	1,708	6,498	2,097	252	11,633
North Dakota	40	121	1,444	60	-	1,665
Ohio	949	29,096	4,006	708	257	35,016
Oklahoma	121	5,025	908	76	46	6,176
Oregon	91	313	3,668	-	119	4,191
Pennsylvania	744	4,928	9,240	254	96	15,262
Rhode Island	-	365	-	125	13	503
South Carolina	180	2,103	6,498	1,059	593	10,433
South Dakota	-	545	1,189	16	14	1,764
Tennessee	915	6,365	12,334	374	526	20,514
Texas	1,952	1,766	4,859	477	737	9,791
Utah	1,715	-	155	-	14	1,884
Vermont	-	-	460	-	-	460
Virginia	607	952	4,171	1,386	147	7,263
Washington	128	693	1,959	498	37	3,315
West Virginia	-	307	592	125	-	1,024
Wisconsin	5,709	25,678	5,604	1,687	540	39,218
Wyoming	134	108	58	-	88	388
TOTAL U.S.	41,585	250,093	179,415	58,242	16,434	545,769
CANADA						
Alberta	32	117	1,476	215	-	1,840
Br.Columbia	-	61	592	43	-	696
Manitoba	-	434	1,744	189	-	2,367
New Brunswick	-	-	1,421	-	89	1,510
Nova Scotia	-	(122)	241	-	47	166
Ontario	15	34,076	5,854	182	303	40,430
Pr.Edw.Isle	-	-	2,056	-	77	2,133
Quebec	-	179	(2,055)	-	62	(1,814)
Saskatchewan	-	35	764	-	-	799
TOTAL CANADA	47	34,780	12,093	629	578	48,127
*EXPORTS	166,623	7,882	32,720	4,497	14,361	226,083
TOTAL AGRIC.	208,255	292,755	224,228	63,368	31,373	819,979
Non-Ag U.S.	19,409	-	-	14,288	141	33,838
" " Canada	1,806	-	-	804	12	2,622
*" " Exports	1,291	-	-	7,386	-	8,677
TOT.NON-AG.	22,506	-	-	22,478	153	45,137
GRAND TOTAL	230,761	292,755	224,228	85,846	31,526	865,116

*Listed on Reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES
(Short Tons K_2O)

JANUARY 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
ALABAMA	488	(1)	841	1,783	3,111
ALASKA	-	-	239	-	239
ARKANSAS	-	855	267	814	1,936
COLORADO	-	-	75	293	368
CONNECTICUT	-	603	-	-	603
DELAWARE	-	183	1,932	74	2,189
FLORIDA	1,766	1,840	242	603	4,451
GEORGIA	1,026	4,852	10,426	7,023	23,327
IDAHO	-	125	424	78	627
ILLINOIS	4,123	56,631	5,149	8,468	74,371
INDIANA	156	29,877	3,983	8,700	42,716
IOWA	5,343	28,397	14,087	12,801	60,628
KANSAS	-	-	-	403	403
KENTUCKY	364	8,060	2,069	-	10,493
LOUISIANA	-	928	980	1,037	2,945
MAINE	121	123	481	75	800
MARYLAND	772	868	3,874	1,022	6,536
MASSACHUSETTS	-	-	182	-	182
MICHIGAN	-	16,711	1,546	73	18,330
MINNESOTA	47	10,028	30,382	1,368	41,825
MISSISSIPPI	-	918	-	1,872	2,790
MISSOURI	603	3,115	18,243	645	22,606
MONTANA	-	138	939	134	1,211
NEBRASKA	29	278	110	1,232	1,649
NEW JERSEY	-	124	238	414	776
NEW YORK	774	1,462	3,981	86	6,303
NORTH CAROLINA	1,078	1,708	6,498	2,097	11,381
NORTH DAKOTA	40	121	1,444	60	1,665
OHIO	949	29,096	4,006	708	34,759
OKLAHOMA	-	4,810	-	-	4,810
OREGON	-	298	2,341	-	2,639
PENNSYLVANIA	730	4,928	9,240	254	15,152
RHODE ISLAND	-	365	-	125	490
SOUTH CAROLINA	180	2,103	6,498	1,059	9,840
SOUTH DAKOTA	-	545	1,157	16	1,718
TENNESSEE	915	6,365	12,334	374	19,988
UTAH	941	-	-	-	941
VERMONT	-	-	460	-	460
VIRGINIA	607	952	4,171	1,386	7,116
WASHINGTON	14	649	1,959	498	3,120
WEST VIRGINIA	-	307	592	125	1,024
WISCONSIN	5,709	25,678	5,604	1,687	38,678
WYOMING	30	47	-	-	77
TOTAL U.S.	26,805	244,087	156,994	57,387	485,273
CANADA					
ALBERTA	32	117	1,476	215	1,840
BR. COLUMBIA	-	61	592	43	696
MANITOBA	-	434	1,744	189	2,367
NEW BRUNSWICK	-	-	1,421	-	1,421
NOVA SCOTIA		(122)	241		119
ONTARIO	15	34,076	5,854	182	40,127
PR EDWARD ISLAND	-	-	2,056	-	2,056
QUEBEC	-	179	(2,055)	-	(1,876)
SASKATCHEWAN	-	35	764	-	799
TOTAL CANADA	47	34,780	12,093	629	47,549
*EXPORTS	114,603	6,274	25,544	4,497	150,918
TOTAL AGRIC.	141,455	285,141	194,631	62,513	683,740
NON-AG U.S.	8,346	-	-	9,893	18,239
NON-AG CANADA	1,806	-	-	804	2,610
*NON-AG EXPORTS	101	-	-	7,386	7,487
TOTAL NON-AGRIC.	10,253	-	-	18,083	28,336
GRAND TOTAL	151,708	285,141	194,631	80,596	712,076

*Listed on reverse side

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JANUARY 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-	3,561	4,346	-	7,907
Brazil	673	2,713	-	-	3,386
China	14,052	-	-	-	14,052
*France	51,677	-	-	-	51,677
*Honduras	(38,286)	-	-	-	(38,286)
*India	38,286	-	-	-	38,286
Indonesia	25,232	-	-	-	25,232
Japan	10,715	-	7,187	4,497	22,399
Korea	8,780	-	-	-	8,780
Malaysia	18,159	-	-	-	18,159
Mexico	-	-	14,011	-	14,011
Philippines	10,160	-	-	-	10,160
Sri Lanka	10,301	-	-	-	10,301
*Switzerland	(35,146)	-	-	-	(35,146)
TOTAL AGRIC.	114,603	6,274	25,544	4,497	150,918
		NON-AGRICULTURAL			
Japan	51	-	-	7,386	7,437
Un.Kingdom	50	-	-	-	50
TOT.NON-AG.	101	-	-	7,386	7,487
TOTAL EXPORTS	114,704	6,274	25,544	11,883	158,405

* Includes corrections from reporting company.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

JANUARY 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	746	279	239	-	193	1,457
Arizona	16	-	31	-	-	47
Arkansas	-	-	1,110	63	66	1,239
California	1,463	650	490	-	1,612	4,215
Colorado	404	-	497	15	149	1,065
Connecticut	-	-	-	-	82	82
Delaware	-	-	-	-	103	103
Florida	908	-	219	-	3,046	4,173
Georgia	1,350	-	68	-	1,666	3,084
Hawaii	-	-	246	-	13	259
Idaho	45	121	1,041	-	94	1,301
Illinois	-	2,376	-	-	187	2,563
Indiana	-	-	-	-	178	178
Iowa	47	-	183	-	40	270
Kansas	59	48	935	49	166	1,257
Kentucky	12	-	-	-	2,911	2,923
Louisiana	248	304	1,997	63	14	2,626
Maine	-	-	-	-	356	356
Maryland	-	-	-	-	66	66
Massachusetts	-	-	-	-	9	9
Michigan	-	-	-	-	60	60
Minnesota	-	-	312	-	146	458
Mississippi	4,648	-	450	-	33	5,131
Missouri	1,352	65	4,831	32	80	6,360
Montana	-	-	-	-	6	6
Nebraska	238	15	2,262	80	1,200	3,795
New Hampshire	-	-	-	-	20	20
New Jersey	-	47	-	-	83	130
New Mexico	74	-	171	-	148	393
New York	-	-	-	-	228	228
North Carolina	-	-	-	-	252	252
Ohio	-	-	-	-	257	257
Oklahoma	121	215	908	76	46	1,366
Oregon	91	15	1,327	-	119	1,552
Pennsylvania	14	-	-	-	96	110
Rhode Island	-	-	-	-	13	13
South Carolina	-	-	-	-	593	593
South Dakota	-	-	32	-	14	46
Tennessee	-	-	-	-	526	526
Texas	1,952	1,766	4,859	477	737	9,791
Utah	774	-	155	-	14	943
Virginia	-	-	-	-	147	147
Washington	114	44	-	-	37	195
Wisconsin	-	-	-	-	540	540
Wyoming	104	61	58	-	88	311
TOTAL U.S.	14,780	6,006	22,421	855	16,434	60,496
CANADA						
New Brunswick	-	-	-	-	89	89
Nova Scotia	-	-	-	-	47	47
Ontario	-	-	-	-	303	303
Pr.Edw.Isle	-	-	-	-	77	77
Quebec	-	-	-	-	62	62
TOTAL CANADA	-	-	-	-	578	578
*EXPORTS	52,020	1,608	7,176	-	14,361	75,165
TOTAL AGRIC.	66,800	7,614	29,597	855	31,373	136,239
Non-Ag U.S.	11,063	-	-	4,395	141	15,599
" " Canada	-	-	-	-	12	12
*" " Exports	1,190	-	-	-	-	1,190
TOT.NON-AG.	12,253	-	-	4,395	153	16,801
GRAND TOTAL	79,053	7,614	29,597	5,250	31,526	153,040

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JANUARY 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	1,608	2,412	-	-	4,020
Columbia	4,307	-	-	-	-	4,307
Dom.Republic	-	-	1,851	-	-	1,851
Ecuador	2,182	-	2,182	-	-	4,364
Japan	10,675	-	-	-	6,803	17,478
Mexico	14,649	-	-	-	7,558	22,207
New Zealand	17,271	-	731	-	-	18,002
Peru	2,936	-	-	-	-	2,936
TOTAL AGRIC.	52,020	1,608	7,176	-	14,361	75,165
			NON-AGRICULTURAL			
Mexico	843	-	-	-	-	843
Sweden	347	-	-	-	-	347
TOT.NON-AG.	1,190	-	-	-	-	1,190
TOTAL EXPORTS	53,210	1,608	7,176	-	14,361	76,355